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May 16, 2012

Dear John,

I am happy to provide this letter of reference.

We have worked together for over a decade and you and your company have never let me down.

I appreciate that you are available whenever I need to talk with you. Your response is immediate and in a pinch you are available 365 days a year. You obviously have the best interest of the project in mind and your longterm commitment to your installs is unmatched. The plumbers that you employ are a pleasure to have on the site. My job would be easy if all the subcontractors I worked with were as professional as you.

As the home building business has tightened I have come to appreciate even more the value that Par Mechanical brings to the project. The pricing has always been fair and performance has always been exceptional.

Thank you for your dedication to excellence and I look forward to working with you for years to come.

Sincerely,

A handwritten signature in cursive script that reads "Peter deLuca". The signature is written in dark ink and is positioned below the word "Sincerely,".

Peter deLuca  
deLuca Construction Co.